

# End-User Contributions to Kentucky's Energy Future

*Kentucky Governor's Conference on Energy &  
Environment*

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# Summit Overview



**Founded 1991   □   10 Offices   □   350+ employees   □   20,000+ client sites**

**Manage \$20 Billion energy spend; over 50 million tons of CO<sub>2</sub>**

**Independent & unbiased**

**Core business**

# National Priorities

## Challenges

- Energy Independence
- Economic Recovery
- Climate Change

## Solutions

- Energy Efficiency
- Cleantech / Renewables
- Cleaner Fuels

# National Opportunities

## Reduce end-use energy consumption

- Increase effectiveness of energy conservation programs
- Develop an intelligent delivery infrastructure (i.e., “smart grid”)
- Increase deployment of demand response capabilities

## Reduce life-cycle carbon intensity

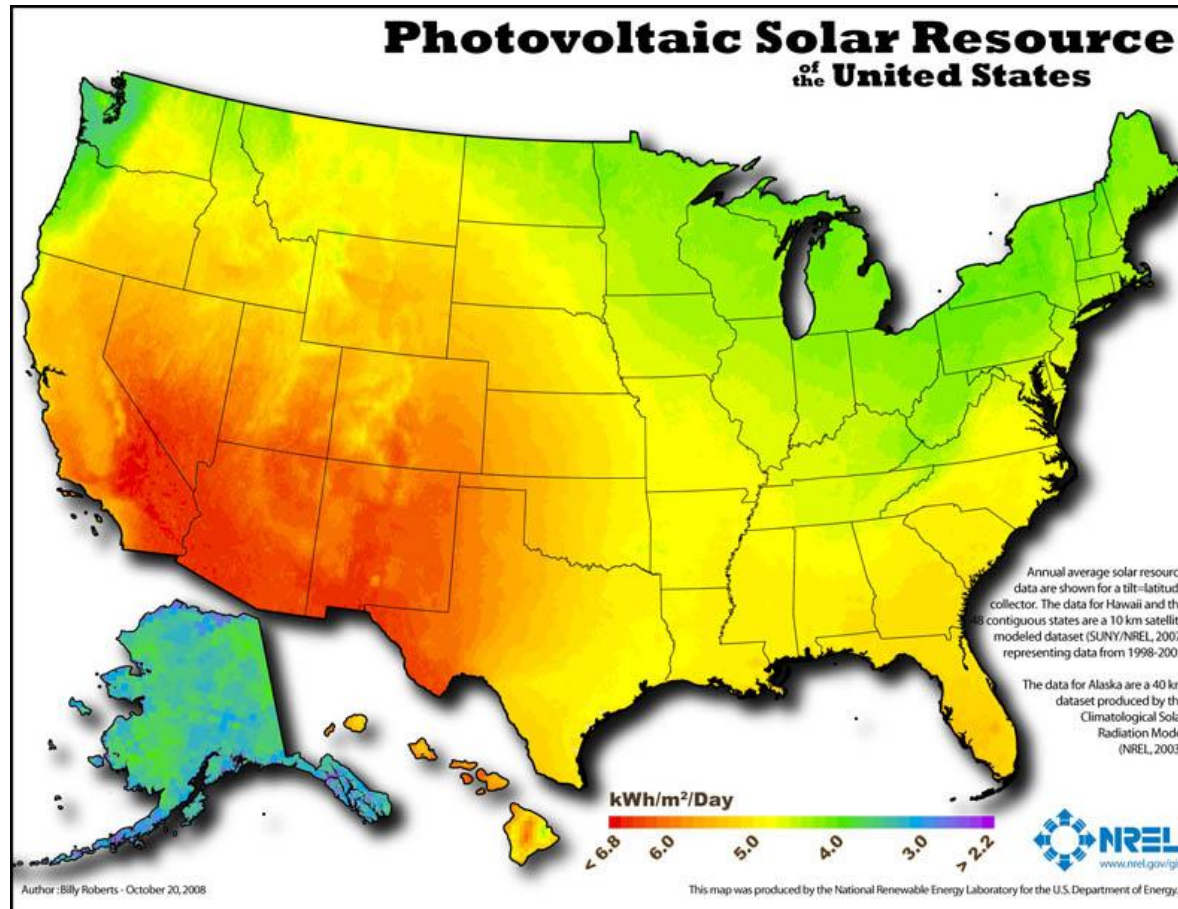
- Develop & deploy clean / renewable generation technologies
- Distribute and utilize decarbonized fuel and energy supplies
- Sequester carbon emissions through advanced technologies



**U.S. Industrial Average Price per kilowatthour is 6.39 Cents**

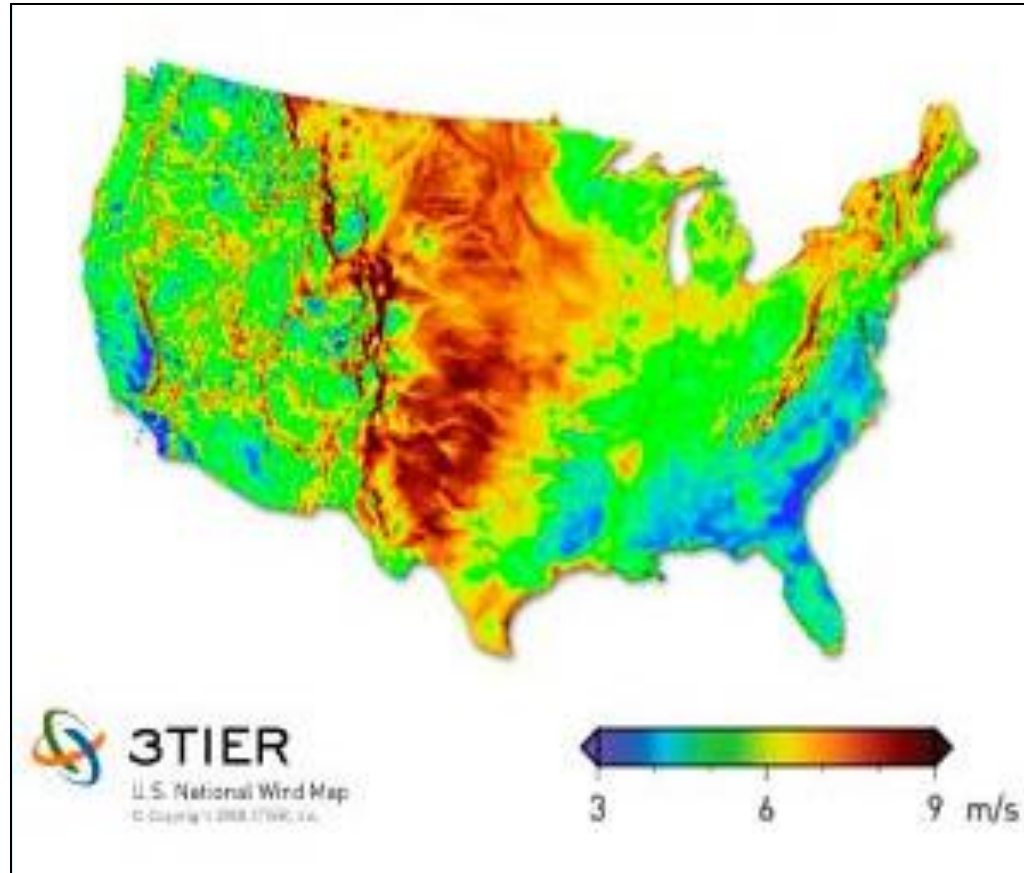


# Kentucky Challenges - Solar



Source: NREL

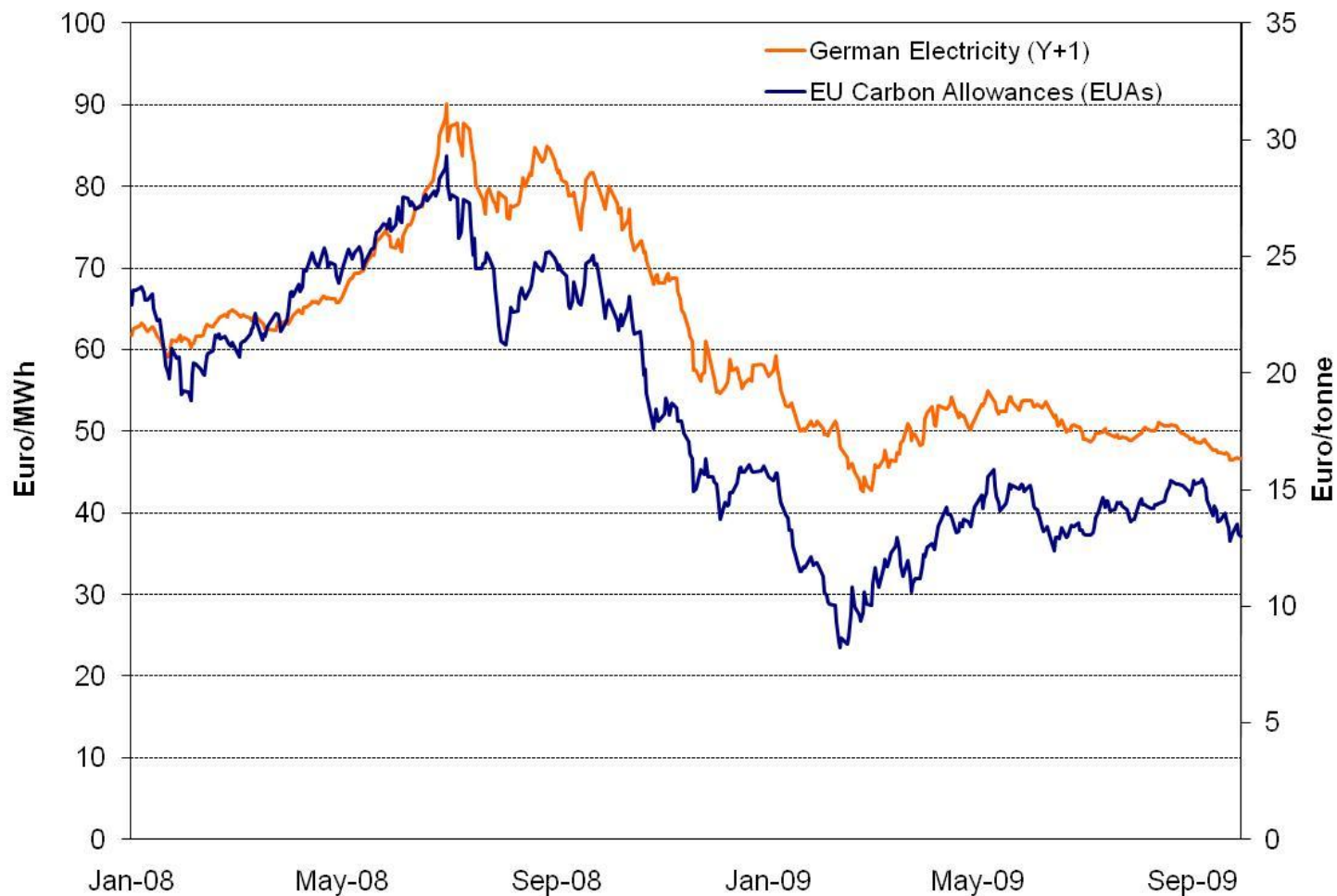
# Kentucky Challenges - Wind



Source: 3Tier Group – [www.3tiergroup.com](http://www.3tiergroup.com)



# Kyoto Impact on Energy Pricing





# Kentucky Opportunities


- Lure commercial-scale cleantech companies and investments to state via incentive programs
  - Aggressive marketing and programs being implemented by neighboring / regional states

**Build your **biomass** business in Ohio**

**Create biomass energy solutions utilizing Ohio research and development and waste fuel resources.**

Ohio offers limitless opportunities for the next stage of the biomass industry. Combining a broad spectrum of renewable biological-based waste resources with the technology capabilities of an emerging biorefinery sector, Ohio has the competitive edge for U.S. biomass business investment. With agriculture and food processing as two of Ohio's largest industries, supply for biomass is unlimited. Eight biorefineries throughout the state are available to meet conversion demand.

Overall, Ohio ranks No. 11 in the nation for total measurable biomass. Anaerobic digestion, appropriate for 30 percent of Ohio's biomass, conservatively would generate 27.6 billion kWh, meeting the needs of 2,758,000 homes. Through the help of programs such as the Ohio Biomass Energy Program and the Ohio BioProducts Innovation Center, Ohio is an ideal location for companies investing in biomass energy alternatives.



The map shows Ohio in red, surrounded by a yellow circle. Concentric red circles indicate distances from Ohio: 400 Kilometers and 550 Kilometers. Labeled cities include Toronto, Boston, New York, Pittsburgh, Chicago, Memphis, and Atlanta. The word 'CANADA' is at the top.

# Kentucky Opportunities

- Continue to implement and strengthen end-user conservation programs including industrial programs
  - Energy efficiency resource standard (EERS)
- Engage and incentivize industrials and independent power producers to participate in renewable energy goals
  - Distributed and merchant generation programs successful in many geographies
  - Woody biomass highlighted in State energy plan as lucrative resource

# To learn more

<http://www.summitenergyGPS.com>

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